

# JILL S. TIETJEN

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## SITTING DIRECTOR AND PRESIDENT

### **Director 19+ Years ■ Advisor to Fortune 1000 Companies and Private Global Enterprises**

Forward-thinking board member at quasi-public and private companies that are undergoing various stages of growth, market diversification, and financial/operational evolution.

- **Strategic advisor** at the intersection of business and government.
- **Risk analyzer** within a broader context of strategy, policy, and regulatory implications.
- **Innovative thinker** who provides strategic guidance that enhances shareholder value.
- **Savvy appraiser** of business opportunities, including hostile takeovers, who maximizes corporate value while addressing portfolio match and providing seasoned perspective on cultural differences.

*Jill's experience and insight – asking questions and helping to think through strategies and processes help us deal effectively with change; her expertise in renewable power will be especially meaningful to us as we navigate our way through this uncharted territory.*

Charles Fendley, Board Chairman  
Georgia Transmission Corporation

Expert witness 25+ years; author of 7 books and 100+ professional articles; professional speaker; nonprofit board member & MBA.

## **BOARD EXPERIENCE AND ACCOMPLISHMENTS**

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### ■ **Georgia Transmission Corporation**

1997 – Present

*Georgia Transmission Corporation is a \$200M annual revenue cooperative industry supplier of electric transmission facilities and services with 38 cooperatives in USA.*

DIRECTOR: Recruited as a charter director to build utility with innovative structure; reelected six times.

#### Compensation Committee

1997 – Present

- ▲ Led decisions in employee benefits analysis and review to successfully implement new program.
- ▲ Delineated strategic options for CEO yearly package review that strengthened competitive advantage.

#### CEO Succession

- ▲ Provided critical guidance in four CEO leadership transitions that resulted in wide-sweeping changes.
- ▲ Served as a catalyst for CEO evaluation – briefed board on sensitive topic of CEO replacement.

### ■ **Merrick & Company**

2010 – Present

*Merrick & Company is a \$125M privately owned, global industry supplier of architecture and engineering services with operations in the United States, Mexico, & Canada.*

DIRECTOR: Recruited as an outside director for private global engineering company.  
Elected VICE CHAIR, 2012.

*Jill came up to speed very quickly. She has become a fearless, confident and very valuable contributor to the remarkable success the company is enjoying. The next few years may prove to be challenging but I'm confident Jill's experience and her common sense "get the job done" attitude will continue to be a valuable asset to the company.*

#### Leadership Transition Committee

- ▲ Built an "A-list" management team in leadership reconfiguration.

#### Compensation Committee

- ▲ Substantiated the value of realigning employee stock ownership program.

#### Audit Committee

- ▲ Refinement of policies and practices through committee charter.

#### Governance and Nominating Committee

- ▲ Comprehensive update and review of bylaws

#### Enterprise Risk Management Committee

- ▲ Helped establish and guide direction of committee.

David Rapley, Former Board Vice-Chair Merrick & Company

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## ADVISOR EXPERIENCE AND ACCOMPLISHMENTS

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### ■Technically Speaking, Inc.

1997 – Present

*Technically Speaking is an engineering consulting firm that specializes in complexity, innovation, and strategy for electric utilities.*

### PRESIDENT AND CEO

Established and built firm that specializes in innovative projects with numerous regulatory obstacles. Offers strategic planning and expert witness services to the electric utility industry. Provides regulatory support and board briefings for projects ranging in size from \$84M to \$1B. Advises public utility commissions on generation resource options and fuel procurement strategies for electric utilities with multi-billion dollar assets. Serves as independent evaluator on requests for proposals for generation of resources of all types – conventional and renewable.

### Renewable Investment Proposal Review and Analysis

- ⤴ Strategic input for operational, financial, and regulatory considerations.
- ⤴ Successful implementation of almost 100% of projects. Operations in Wyoming, California, Minnesota, and Colorado.

### Public Policy Consulting

- ⤴ Comprehensive analysis for regulatory compliance, meeting customer needs, and providing value to the shareholders.
- ⤴ Risk evaluations and board briefings for now operational projects ranging from \$100M – \$250M.

## CAREER HISTORY

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2015	CEO, National Women's Hall of Fame
2003-2005	Senior Management Consultant, R.W. Beck, Independent Consultant
2001-2008	Senior Engineer, McNeil Technologies, Independent Consultant
1997-2000	University of Colorado at Boulder, Director, Women in Engineering Program, Independent Consultant
1995-1997	Assistant Vice President, Stone & Webster Management Consultants, Inc.
1992-1995	Principal, Hagler Bailly Consulting (Previously RCG/Hagler Bailly)
1984-1992	Assistant Vice President, Stone & Webster Management Consultants, Inc.
1981-1984	Planning Analyst, Mining and Coal Division, Mobil Oil Corporation
1976-1981	Planning Engineer, Duke Power Company

## HONORS

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2000, <i>Selected</i> , Presidential Citation Award, Professional Land Surveyors of Colorado
2004, <i>Selected</i> , Tau Beta Pi, Distinguished Alumna
2007, <i>Selected</i> , Distinguished Alumna Award, University of Virginia
2010, <i>Inducted</i> , Colorado Women's Hall of Fame
2012, <i>Selected</i> , Daughters of the American Revolution History Award Medal
2016, <i>Selected</i> , 21 Leaders for the 21st Century

## CURRENT NON-PROFIT BOARDS

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Colorado Women's Hall of Fame (Honorary Member)	2002 – present
UVa – School of Engineering and Applied Science	2008 – present
Walla Walla University – Engineering Dean's Advisory Council	2009 – present

## EDUCATION

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M.B.A., University of North Carolina at Charlotte	1979
B.S., Applied Mathematics (Minor - Electrical Engineering), School of Engineering and Applied Science, University of Virginia, (Tau Beta Pi, Virginia Alpha)	1976